

Message Text

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PAGE 01 STATE 200521
ORIGIN OPIC-06

INFO OCT-01 ARA-14 ISO-00 EB-08 AGR-01 COME-00 /030 R

DRAFTED BY OPIC/F BBROWNE
APPROVED BY ARA/CAR:JGRIFFITH
EB/IFD/OIA:DVGRANT
ARA/CAR:GDESANTILLANA
-----009234 090951Z /21

R 082251Z AUG 78
FM SECSTATE WASHDC
TO AMEMBASSY PORT AU PRINCE

UNCLAS STATE 200521

FROM OPIC

E.O. 11652: N/A

TAGS: EFIN

SUBJECT: SUGAR PROJECT PROPOSAL

1. RECEIVED INQUIRY FROM A CONSORTIUM OF US INTERESTS CONCERNING POSSIBLE OPIC ASSISTANCE FOR THE ESTABLISHMENT OF A SUGAR MILL AND REFINERY IN HAITI. THE CONSORTIUM IS REPRESENTED BY RAFAEL L. GONZALEZ OF CORAL GABLES, FLORIDA. THE PROJECT IS TO BE LOCATED AT ST. MICHAEL'S DE L'ALALAYE. TOTAL PROJECT COST IS \$36MM AND SOME OF THE EQUIPMENT WILL BE BROUGHT IN FROM THE BAHAMAS WHERE IT IS PRESENTLY INSTALLED.

2. IN ANALYZING THIS REQUEST, OPIC IS PARTICULARLY CONCERNED THAT PROJECT SHOULD NOT EXPORT SUGAR FROM HAITI TO THE US. UNDER ITS NEW LEGISLATION, OPIC CAN ONLY ASSIST SUGAR PROJECTS WHICH PRODUCE FOR THE LOCAL MARKET.

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3. GIVEN THE LARGE SIZE OF THE PROJECT IT BECOMES CLEAR THAT THE GOH WILL HAVE TO PLAY AN IMPORTANT ROLE. THE PROJECT WOULD REQUIRE GOH ASSISTANCE IN LAND CLEARING AND MARKETING ARRANGEMENTS. SUBJECT ALREADY INFORMS US THAT IN MEETINGS CONDUCTED WITH THE GOH HE HAS RECEIVED INDICATIONS OF SUPPORT.

4. TO ENABLE OPIC TO PROPERLY ANALYZE THIS REQUEST WOULD APPRECIATE YOUR ASSISTANCE IN ANSWERING THE FOLLOWING QUESTIONS:

A. WHAT IS PRESENT DEMAND FOR SUGAR IN HAITI AND WHAT IS OUTLOOK FOR THE DEMAND GROWTH OF NEXT FIVE YEARS?

B. WHAT SUPPLY SOURCES MEET CURRENT DEMAND AND WHAT IS OUTLOOK FOR FUTURE SUPPLY?

C. IN YOUR OPINION HOW SHOULD WE ASSESS LIKELIHOOD OF GOH SUPPORT FOR THIS PROJECT, AND WHO WOULD BE THE APPROPRIATE CONTACT FOR OPIC?

5. FOR ADDITIONAL INFORMATION ON THIS PROJECT, FEEL FREE TO CONTACT MICHEL PEREZ OF THE BANK OF CHICAGO.

6. THANKS FOR YOUR ASSISTANCE. CHRISTOPHER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 08 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: F BBROWNE
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Format: TEL
From: STATE
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ISecure: 1
Legacy Key: link1978/newtext/t19780885/aaaactvu.tel
Line Count: 80
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Message ID: 4a006e66-c288-dd11-92da-001cc4696bcc
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Review Media Identifier:
Review Release Date: N/A
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Review Withdrawn Fields: n/a
SAS ID: 1800327
Secure: OPEN
Status: NATIVE
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TAGS: EFIN, HA, US, OPIC, (GONZALEZ, RAFAEL L)
To: PORT AU PRINCE
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